

## HARVEY S. JAMES, JR.

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### **Education**

Ph.D., *Economics*, Washington University in St. Louis, May 1995. Dissertation entitled “Employment, Contracts, and the Nature of the Firm.”

M.A., *Economics*, Washington University in St. Louis, December 1991.

M.S., *Sociology*, Brigham Young University, August 1990. Masters Thesis entitled “Marital Fertility and Female Labor-Force Participation in the United States.”

B.A., *Economics*, Brigham Young University, April 1989. Magna Cum Laude.

### **Academic Experience**

Associate Professor of Agribusiness, Department of Agricultural Economics, Division of Applied Social Sciences, University of Missouri, Columbia, MO, September 2006-present.

Assistant Professor of Agribusiness, Department of Agricultural Economics, Division of Applied Social Sciences, University of Missouri, Columbia, MO, September 2001-August 2006.

Assistant Professor of Economics, Department of Economics, University of Hartford, West Hartford, CT, August 1996-July 2001.

Instructor, McKendree College, Lebanon, IL, July 1996.

Instructor, Olin School of Business, Washington University, St. Louis, MO, January 1996-May 1996.

Jeanne and Arthur Ansehl Post-Doctoral Fellow, Center for the Study of American Business, Washington University (September 1995-May 1996)

Instructor, Department of Economics, Washington University, St. Louis, MO, July 1995-July 1996.

Instructor, University College, Washington University, St. Louis, MO, September 1993-December 1993; September 1995-December 1995.

Instructor, Simon School of Business, Maryville University, St. Louis, MO, May 1992-July 1996.

Instructor, LDS Business College, Salt Lake City, UT, March 1990-June 1990.

## **Service Appointments**

Director of Graduate Studies, Department of Agricultural Economics, University of Missouri-Columbia, July 2006-present.

Member, editorial board, *Business Ethics Quarterly*, August 2006-present.

Editor-in-Chief, *Agriculture and Human Values*, journal of the Agriculture, Food and Human Values Society, January 2007-present.

## **Courses Taught**

Graduate: Research Methodology, Economics of Agribusiness Firms

Undergraduate: Applied Microeconomics, Ethical Issues in Agriculture, Community Food Systems, Price Analysis

## **Books**

**H. James** (ed.), *New Ideas in Contracting and Organizational Economics Research*, Hauppauge, NY: Nova Science Publishers, 2005.

**H. James** and M. Weidenbaum, *When Businesses Cross International Borders: Strategic Alliances and Their Alternatives*, CSIS Washington Paper 161, Westport, CT: Praeger Publishers, 1993.

## **Journal Articles**

M. Hendrickson, **H. James**, and B. Heffernan, "Does the World Need U.S. Farmers Even if Americans Don't?" *Journal of Agricultural and Environmental Ethics*, forthcoming.

**H. James** and M. Hendrickson, "Perceived Economic Pressures and Farmer Ethics," *Agricultural Economics*, 38(3), 2008, 349-361.

A. Chymis, **H. James**, S. Konduru, V. Pierce and R. Larson, "Asymmetric Information in Cattle Auctions: The Problem of Revaccinations," *Agricultural Economics*, 36(1), 2007, 79-88.

**H. James**, "Sustainable Agriculture and Free Market Economics: Finding Common Ground in Adam Smith," *Agriculture and Human Values*, 23(4), 2006, 427-438.

**H. James**, "Self-selection Bias in Business Ethics Research," *Business Ethics Quarterly*, 16(4), 2006, 559-577.

**H. James**, "Trust in Scientists and Food Manufacturers: Implications for the Public Support of Biotechnology," *Journal of Agribusiness*, 24(2), 2006, 119-133.

**H. James** and M. Sykuta, "Farmer Trust in Producer- and Investor-owned Firms: Evidence from Missouri Corn and Soybean Producers," *Agribusiness: An International Journal*, 22(1), 2006, 135-153.

- H. James** and M. Sykuta, "Property Right and Organizational Characteristics of Producer-owned Firms and Organizational Trust," *Annals of Public and Cooperative Economics*, 76(4), 2005, 545-580.
- H. James**, "Why Did You Do That? An Economic Examination of the Effect of Extrinsic Compensation on Intrinsic Motivation and Performance," *Journal of Economic Psychology*, 26(4), 2005, 549-566.
- M. Hendrickson and **H. James**, "The Ethics of Constrained Choice: How the Industrialization of Agriculture Impacts Farming and Farmer Behavior," *Journal of Agricultural and Environmental Ethics*, 18(3), 2005, 269-291.
- H. James**, "The Ethical Challenges in Farming: A Report on Conversations with Missouri Corn and Soybean Producers," *Journal of Agricultural Safety and Health*, 11(2), 2005, 239-248.
- M. Sykuta and **H. James**, "Organizational Economics Research in the U.S. Agricultural Sector and the Contracting and Organizations Research Institute," *American Journal of Agricultural Economics*, 86(3), 2004, 756-761.
- H. James** and J. Cohen, "Does Ethics Training Neutralize the Incentives of the Prisoner's Dilemma? Evidence from a Classroom Experiment," *Journal of Business Ethics*, 50(1), 2004, 53-61.
- H. James**, "On Finding Solutions to Ethical Problems in Agriculture," *Journal of Agricultural and Environmental Ethics*, 16(5), 2003, 439-457.
- H. James**, "The Effect of Trust on Public Support for Biotechnology: Evidence from the U.S. Biotechnology Study, 1997-1998," *Agribusiness: An International Journal*, 19(2), 2003, 155-168.
- H. James**, "Employment Contracts, U.S. Common Law, and the Theory of the Firm," *International Journal of the Economics of Business*, 10(1), 2003, 49-65.
- H. James**, "When is a Bribe a Bribe? Teaching a Workable Definition of Bribery," *Teaching Business Ethics*, 6(2), 2002, 199-217.
- H. James**, "On the Reliability of Trusting," *Rationality and Society*, 14(2), 2002, 231-258.
- H. James**, "The Trust Paradox: A Survey of Economic Inquiries into the Nature of Trust and Trustworthiness," *Journal of Economic Behavior and Organization*, 47(3), 2002, 291-307.
- H. James**, "Separating Contract from Governance," *Managerial and Decision Economics*, 21(2), 2000, 47-61.
- H. James** and D. Johnson, "Just-Cause Provisions, Severance Pay, and the Efficiency Wage Hypothesis," *Managerial and Decision Economics*, 21(2), 2000, 83-88.
- H. James**, "Reinforcing Ethical Decision Making Through Organizational Structure," *Journal of Business Ethics*, 28(1), 2000, 43-58.
- H. James** and F. Rassekh, "Smith, Friedman, and Self-Interest in Ethical Society," *Business Ethics Quarterly*, 10(3), 2000, 659-674.
- H. James**, "What Can Family Contribute to Business? Examining Contractual Relationships," *Family Business Review*, 12(1), 1999, 61-71.

- H. James**, "Owner as Manager, Extended Horizons, and the Family Firm," *International Journal of the Economics of Business*, 6(1), 1999, 41-56.
- H. James**, "Implementing a Regulatory Budget: Estimating the Mandated Private Expenditures of the Clean Air Act and Safe Drinking Water Act Amendments," *Policy Sciences*, 31(4), 1998, 279-300.
- H. James**, "Estimating OSHA Compliance Costs," *Policy Sciences*, 31(4), 1998, 321-341.
- H. James**, "Using the Prisoner's Dilemma to Teach Business Ethics When Personal and Group Interest Conflict," *Teaching Business Ethics*, 2(2), 1998, 211-222.
- H. James**, "Are Employment and Managerial Control Equivalent? Evidence from an Electronics Producer," *Journal of Economic Behavior and Organization*, 36(4), 1998, 447-471.
- M. Weidenbaum and **H. James**, "How Business Overcomes Government Barriers," *Forum for Applied Research and Public Policy*, 9(4), 1994, 13-18.
- H. James**, "Foundations of Economic Theory and Policy," *Journal of Economics*, 20(1), 1994, 1-8.
- M. Weidenbaum and **H. James**, "Confronting Foreign Competition by Overcoming Trade Barriers," *USA Today: The Magazine of the American Scene*, 122(September), 1993, 28-31.

### **Chapters, Reprinted Articles, Encyclopedia Entries and Published Proceedings**

- H. James**, "Agricultural Organizations," in G. Goreham (ed.) *Encyclopedia of Rural America*, 2/e, Millerton, NY: Grey House Publishing, 2008.
- H. James** and F. Rassekh, "Smith and Friedman on the Pursuit of Self-Interest and Profit," in D. Wasieleski (ed.), *Ethics*, Pearson Custom Publishing, forthcoming. Reprinted from L. Hartman, *Perspectives in Business Ethics*, 2/e, Chicago, IL: Irwin/McGraw-Hill, 2002, 248-256.
- H. James**, "Asymmetric Information," in R.W. Kolb (ed.), *Encyclopedia of Business Ethics and Society*, Sage Publishers, 2007, 123-125.
- H. James**, "Collective Choice," in R.W. Kolb (ed.), *Encyclopedia of Business Ethics and Society*, Sage Publishers, 2007, 340-341.
- H. James**, "Economic Incentives," in R.W. Kolb (ed.), *Encyclopedia of Business Ethics and Society*, Sage Publishers, 2007, 647-648.
- H. James**, "Economics of Well-being (Post-welfarist Economics)," in R.W. Kolb (ed.), *Encyclopedia of Business Ethics and Society*, Sage Publishers, 2007, 657-658.
- H. James**, "Incentive Compatibility," in R.W. Kolb (ed.), *Encyclopedia of Business Ethics and Society*, Sage Publishers, 2007, 1113-1114.
- H. James**, "Moral Hazard," in R.W. Kolb (ed.), *Encyclopedia of Business Ethics and Society*, Sage Publishers, 2007, 1416-1420.
- H. James** and F. Rassekh, "Smith, Friedman, and Self-Interest in Ethical Society," in T. O'Brien and S. Paeth (eds.), *Religious Perspectives on Business Ethics: An Anthology*, Rowman &

Littlefield Publishers, 2006, 93-110. Reprinted from *Business Ethics Quarterly*, 10(3), 2000, 659-674.

- A. Chymis, D. Greening, and **H. James**, "An Empirical Investigation Of The Relationship Between Market Pressure And Firms' Stakeholder Responsiveness," proceedings of the International Association for Business and Society meetings, Merida, Yacatan, Mexico, March 2006.
- H. James** and F. Rassekh, "Smith and Friedman on the Pursuit of Self-Interest and Profit," in F. Allhoff and A. Vaidya (eds.), *Business Ethics*, vol 1, Thousand Oaks, CA: Sage Publications, 2005, 310-319. Reprinted from L. Hartman, *Perspectives in Business Ethics*, 2/e, Chicago, IL: Irwin/McGraw-Hill, 2002, 248-256.
- H. James**, "Public Trust and Support for Biotechnology: Lessons for Post-Market Surveillance of GM Foods," in A. Bellows, (ed.), *Focus on Agricultural Economics*, Hauppauge, NY: Nova Science Publishers, 2005, 77-90.
- H. James** and D. Johnson, "Why are There Explicit Contracts of Employment?" in H. James (ed.), *New Ideas in Contracting and Organizational Economics Research*, Hauppauge, NY: Nova Science Publishers, 2005, 3-18.
- J. Barnes, **H. James**, and N. Kalaitzandonakes, "An Application of the Coasian Lens to GMO Regulation," in H. James (ed.), *New Ideas in Contracting and Organizational Economics Research*, Hauppauge, NY: Nova Science Publishers, 2005, 149-162.
- H. James** and D. Johnson, "Regulatory Environments and Economic Change: An Examination of Boundary, Conduct, and Attribute Regulation in the Telecommunications Industry," in H. James (ed.), *New Ideas in Contracting and Organizational Economics Research*, Hauppauge, NY: Nova Science Publishers, 2005, 177-189.
- H. James** and F. Rassekh, "Smith and Friedman on the Pursuit of Self-Interest and Profit," in L. Hartman, *Perspectives in Business Ethics*, 2/e, Chicago, IL: Irwin/McGraw-Hill, 2002, 248-256.
- H. James**, "Public Trust and Support for Biotechnology: Lessons for Post-Market Surveillance of GM Foods," in the Proceedings of the International Conference on Post-Market Surveillance of Genetically Modified Foods, Ottawa, Ontario, Canada, October 16-17, 2002.
- H. James**, "Environment," in L.P. Hartman, *Perspectives in Business Ethics*, Chicago, IL: Irwin/McGraw-Hill, 1997, 715.
- M. Weidenbaum and **H. James**, "Competing in a Global Marketplace," in K. Chilton, M. Weidenbaum, and R. Batterson (eds.), *The Dynamic American Firm*, Norwall, MA: Kluwer Academic Publishers, 1996, 105-121.
- M. Weidenbaum and **H. James**, "Business Responses to Foreign Government Barriers," in K. Chilton, M. Weidenbaum, and R. Batterson (eds.), *The Dynamic American Firm*, Norwall, MA: Kluwer Academic Publishers, 1996, 123-135.
- H. James**, "Patterns of Economic Globalization by U.S. Manufacturers," in K. Chilton, M. Weidenbaum, and R. Batterson (eds.), *The Dynamic American Firm*, Norwall, MA: Kluwer Academic Publishers, 1996, 137-147.

## **Book Reviews**

James E. Alt, Margaret Levi, and Elinor Ostrom, *Competition and Cooperation: Conversations with Nobelists about Economics and Political Science*, New York City, NY: Russell Sage Foundation, 1999, for *Kyklos*, 54(4), 2001, 603-605.

Herman W. Hoen, *The Transformation of Economic Systems in Central Europe*, Cheltenham, UK/Northampton, MA, USA: Edward Elgar, 1998, for *Kyklos*, 53(1), 2000, 90-92.

Daniel Yergin and Joseph Stanislaw, *The Commanding Heights: The Battle Between Government and the Marketplace that is Remaking the Modern World*, NY: Simon & Schuster, 1998, for *Kyklos*, 52(2), 1999, 298-300.

## **Selected Presentations and Lectures**

“Perceived Economic Pressures and Farmer Ethics,” (with Mary Hendrickson), presentation at the American Agricultural Economics Association meeting, Portland, OR, July 2007.

“Economic Pressures and the Ethical Attitudes of Farmers,” (with Mary Hendrickson), presentation at the Agriculture, Food and Human Values Society meetings, Victoria, BC, Canada, June 2007.

“A New Institutional Economics Perspective on the Relationship Among Societal Values, Governance Structure and Access to Rural Health Care Services,” presentation at the American Agricultural Economics Association meetings, Long Beach, CA, July 2006.

“Trust in Biotechnology Risk Managers: Insights from the United Kingdom, 1996-2002,” (with Leonie Marks), presentation at the American Agricultural Economics Association meetings, Long Beach, CA, July 2006.

“On the Distinctiveness of Farmers of the Middle: A Preliminary Report on the Missouri Farm Poll, 2006” (with Mary Hendrickson), presentation at the Agriculture, Food and Human Values Society meetings, Boston, MA, June 2006.

“For a Sustainable Agriculture, We Need More Adam Smith, Not Less,” presentation at the Agriculture, Food and Human Values Society meetings, Portland, OR, June 2005.

“Generalized and Particularized Trust in Organizations,” (with Mike Sykuta), presentation at the International Society for New Institutional Economics meetings, Tuscan, Arizona, October 2004.

“Farmer Trust in Agricultural Cooperatives: Evidence from Missouri Corn and Soybean Producers,” (with Mike Sykuta), presentation at the American Agricultural Economics Association meetings, Denver, CO, August 2004.

“The Ethics of Constrained Choice: How the Industrialization of Agriculture Affects Farmer Behavior and Farm-level Decision-making,” (with Mary Hendrickson), presentation at the Agriculture, Food and Human Values Society meetings, Hyde Park, NY, June 2004.

“Organizational Antecedents of Trust in Producer-owned Firms,” (with Mike Sykuta), invited presentation at the Southern Economic Association meetings, San Antonio, Texas, November 2003.

- “The Ethical Challenges of Farming, or Farming for Ethics,” presentation at the IAREH Fifth International Symposium, Future of Rural Peoples, Saskatchewan, Saskatoon, Canada, October 2003.
- “Farm Credit Administration Ethics Day,” invited lecture at the Farm Credit Administration, McLean, VA, June 2003.
- “Farming for Ethics: An Examination of the Ethical Challenges of Missouri Corn and Soybean Producers,” presentation at the Agriculture, Food and Human Values Society meetings, Austin, TX, June 2003.
- “Are Happy People Ethical People?” presentation at the Missouri Valley Economic Association meetings, St. Louis, MO, February 2003.
- “Economics, Ethics and Cooperative Arrangements,” invited lecture at the Missouri Pork Expo, Columbia, MO, February 2003.
- “Public Trust and Support for Biotechnology: Lessons for Post-Market Surveillance of GM Foods,” invited presentation at the International Conference on Post-Market Surveillance of Genetically Modified Foods, Ottawa, Canada, October 2002.
- “Finding Solutions to Ethical Problems in Agriculture,” presentation at the Northern Illinois Ethics Consortium conference, DeKalb, IL, September 2002.
- “The Effect of Trust on Public Support for Biotechnology: Evidence from the U.S. Biotechnology Study, 1997-1998,” presentation at the American Agricultural Economics Association meetings, Long Beach, CA, July 2002.

### **Working Papers**

- A. Carden and H. James, “Time Under Authoritarian Rule and Economic Growth,” University of Missouri, CORI Working Paper No. 2007-2, July 2007.
- H. James, “A New Institutional Economics Perspective on the Relationship Between Governance Structure and Access to Rural Health Care Services,” University of Missouri, Department of Agricultural Economics Working Paper No. AEWP 2007-8, August 2007.
- H. James and A. Chymis, “Are Happy People Ethical People? Evidence from North America and Europe,” University of Missouri, Department of Agricultural Economics Working Paper No. AEWP 2004-8, July 2004.
- H. James and L. Marks, “Trust in Biotechnology Risk Managers: Insights from the United Kingdom, 1996-2002,” University of Missouri, Department of Agricultural Economics Working Paper No. AEWP 2006-5, August 2006.
- H. James and M. Sykuta, “Generalized and Particularized Trust in Farm Organizations,” University of Missouri, Department of Agricultural Economics Working Paper, September 2004.
- H. James, P. Klein, and M. Sykuta, “Markets, Contracts or Integration? The Adoption, Diffusion and Evolution of Organizational Form,” University of Missouri, CORI Working Paper No. 2007-01.

## **Work in Progress**

- “Comparative Study of Classroom Performance System Technology,” (with J. Dauve).
- “Controversial Farming Practices and Farmer Ethics,” (with S. Cardoso).
- “Does Biotech Regulation Affect Industrial Organization? The Case of the Global Seed Industry,” (with J. Barnes and N. Kalaitzandonakes).
- “How Distinct are Hybrids from Market Exchanges and Vertical Integration?” (with James Barnes, Matt Fannin, and Peter Klein).
- “Justice in Agricultural Production Contracting.”
- “Organizational Structure and Ethical Conduct: Investor-owned Firms v. Producer Cooperatives” (with M. Cook).

## **Grants**

- “Balancing Agricultural Economics for a Sustainable Agriculture National Needs Fellowship,” (with Mike Cook, S. Rikoon, and P. Vallentyne), USDA CSREES, 2006-2011, \$229,500.
- “Core Curricula Development for Baccalaureate Sustainable Agriculture Degree Program,” (with S. Rikoon, J. Spain, R. Torres, and J. Garcia, F. Martz, D. Blevins, M. Hendrickson), USDA CSREES Higher Education Challenge Grants program, 2005-2008, \$134,893.
- “Comparative Study of Classroom Performance System Technology,” (with Jan Dauve), University of Missouri Educational Technologies (ET@MO) Academic Transformations program, 2006-2006, \$5,000.
- “The Ethical Attitudes and Proclivities of Farmers,” (with Mary Hendrickson), USDA CSREES National Research Initiative, Enhancing the Prosperity of Small Farms and Rural Agricultural Communities program, 2005-2007 \$130,746.
- “Farmers Ethical Challenges Study,” University of Missouri Summer Faculty Grant Writing Institute Fellowship and Development Grant, 2003, \$6,000.
- “Farmers Ethical Challenges Study,” University of Missouri Alumni Association Faculty Development Incentive Grant, 2002-2003, \$600.
- “The Role of Trust in Agricultural Contracting and Agribusiness Organizations,” (with Mike Sykuta), The Coase Foundation, 2002-2003, \$30,000.

## **Select Committee Assignments**

Graduate Studies Committee, Department of Agricultural Economics, University of Missouri-Columbia, 2002-present; Chair 2003-2006 AY.

Member, Seminar Committees, Department of Agricultural Economics and Social Science Unit, University of Missouri-Columbia, 2001-2002 AY.

Member, CAFNR Life Sciences degree review committee, College of Agriculture, Food and Natural Resources, University of Missouri-Columbia, 2001-2002 AY.

Member, John Brown Scholars and Dickinson Scholars selection committee, College of Agriculture, Food and Natural Resources, University of Missouri-Columbia, Fall 2002.

Member, Board of Examiners, Sri Venkateswara University, Tirupati, Andhra Pradesh, India, Fall 1999-present.

### **Referee Service**

*Academy of Management Review*

*AgBioForum*

*Agribusiness: An International Journal*

*Agriculture and Human Values*

*American Economic Review*

*Business Ethics Quarterly*

*Eastern Economic Review*

*Economic Development and Cultural Change*

*Economic Journal*

*Explorations in Economic History*

*Family Business Review*

*Food Policy*

*International Journal of Manpower*

*International Journal of the Economics of Business*

*Journal of Agricultural and Applied Economics*

*Journal of Agricultural and Resource Economics*

*Journal of Business Economics*

*Journal of Business Ethics*

*Journal of Economic Behavior and Organization*

*Journal of Economic Studies*

*Journal of Economics and Management Strategy*

*Journal of Economics*

*Journal of Institutional and Theoretical Economics*

*Journal of Institutional Economics*

*Journal of Law, Economics & Organization*

*Journal of Population Economics*

*Managerial and Decision Economics*

*Rationality & Society*

*Renewable Agriculture and Food Systems*

*Review of International Organizations*

*Risk Analysis*

*Spanish Journal of Psychology*

### **Professional Affiliations**

Agriculture, Food and Human Values Society

American Agricultural Economic Association

American Economic Association

Association for Social Economics  
International Society for New Institutional Economics  
Society for Business Ethics

### **Honors**

CAFNR Faculty Fellow, 2007-2008

New Faculty Teaching Scholar, University of Missouri, 2001-2002.

Barney School of Business Faculty Excellence Award for Research, University of Hartford, 2000.

Jeanne and Arthur Ansehl Post-Doctoral Fellow, Center for the Study of American Business, Washington University, 1995-1996.

Frederick Deming Dissertation Fellowship, Center for the Study of American Business, Washington University, 1994-1995.

University Fellowship, Washington University, 1990-1991.

Sigma Xi Award for the Outstanding Masters Thesis, Brigham Young University, 1990.

Trustee's Scholarship, Brigham Young University, 1983, 1986-1989.

### **Last Updated**

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