

AIRPORT FEES

Meeting Purpose

*The purpose of this meeting
is to solicit public input
regarding airport fees in general*

Current Fees Jefferson City Memorial Airport

Item	Base Fee	Amount
1. Ground Leases	.10 per sf	Combined with (2)
2. Building Leases	.20 per sf	\$67,000
3. Landing Fees	n/a	--
4. Flowage Fees	n/a	--
5. Agricultural Lease	By Bid	\$13,000
6. Total Revenues		\$80,000

Comparative Airport Fees

Fee	Cape Girardeau	Columbia	Joplin	St Joseph	Jefferson City
Ground Lease /sf	.16	.08	.07	.50	.10
Building Lease /sf	--	--	--	--	.20
Landing Fee	.48	.78	.42	-0-	-0-
Flowage Fee /gallon	.02	.024	5%/.05	0.07	-0-

Comparative Fuel Prices

Fuel Prices as of July 5, 2007

Airport	Jet Fuel	AV Gas
Cape Girardeau	\$4.20	\$4.70
Columbia	\$4.39	\$4.85
Joplin	\$4.37	\$5.08
St Joseph	\$4.44	\$4.89
Jefferson City	\$4.24	\$4.79

Note: Fuel prices for comparison purposes only. No revenue is currently received from sale of fuel at Jefferson City Airport

**Potential Airport Revenue
Increase Rents and Leases**

Item	Current Rate	Option 1	Option 2	Option 3
Ground Leases	\$0.10	\$0.12	\$0.15	\$0.20
Building Leases	\$0.20	\$0.24	\$0.30	\$0.40
Adjusted Rents	\$69,500	\$69,500	\$69,500	\$69,500
Annualized Increase	\$0	\$13,900	\$34,750	\$69,500

**Potential Airport Revenue
Add Flowage Fee**

Item	Current	Option 1	Option 2	Option 3	Option 4
Fee / Gallon	\$ 0.00	\$0.03	\$0.05	\$0.06	\$0.08
Gallons/ Year	499,200	499,200	499,200	499,200	499,200
Fuel Cost Gallon	4.52	4.52	4.52	4.52	4.52
Cost/Gal with Fee	4.19	4.22	4.24	4.25	4.27
Annual Revenue	\$0	\$14,976	\$24,960	\$29,952	\$39,936

*Note: Collection of fee would be by FBO or City would purchase fuel then resell to FBO.
From Pat Sullivan Memo dated July 27, 2006*

**Potential Airport Revenue
Add Landing Fee**

	Current	Option 1	Option 2	Option 3
Add fee for each 1,000 lb over 12,500 lb	\$0.00	\$0.50	\$0.75	\$1.00
No. of Landings	1,600	1,600	1,600	1,600
Average Aircraft Weight	25,000	25,000	25,000	25,000
Weight over 12,500	12,500	12,500	12,500	12,500
Annual Revenue	\$0	\$10,000	\$15,000	\$20,000

*Note: Most airports collect fees for non-home based aircraft over 12,500 lbs
Collection of fee would be by FBO
From Pat Sullivan Memo dated July 27, 2006*

**Potential Airport Revenue
Summary of Potential Revenue Increases**

Item	Current	Option 1	Option 2	Option 3	Option 4
Rents	\$0	\$13,900	\$34,750	\$69,500	\$69,500
Flowage Fee	\$0	\$14,976	\$24,960	\$29,952	\$39,936
Landing Fee	\$0	\$10,000	\$15,000	\$20,000	\$20,000
Totals	\$0	\$38,876	\$74,710	\$119,452	\$129,436

*Note: Alternative combinations will result in different totals.
From Pat Sullivan Memo dated July 27, 2006*